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# POSCO International

## '25.1Q Earnings Release

('25.4.24.)



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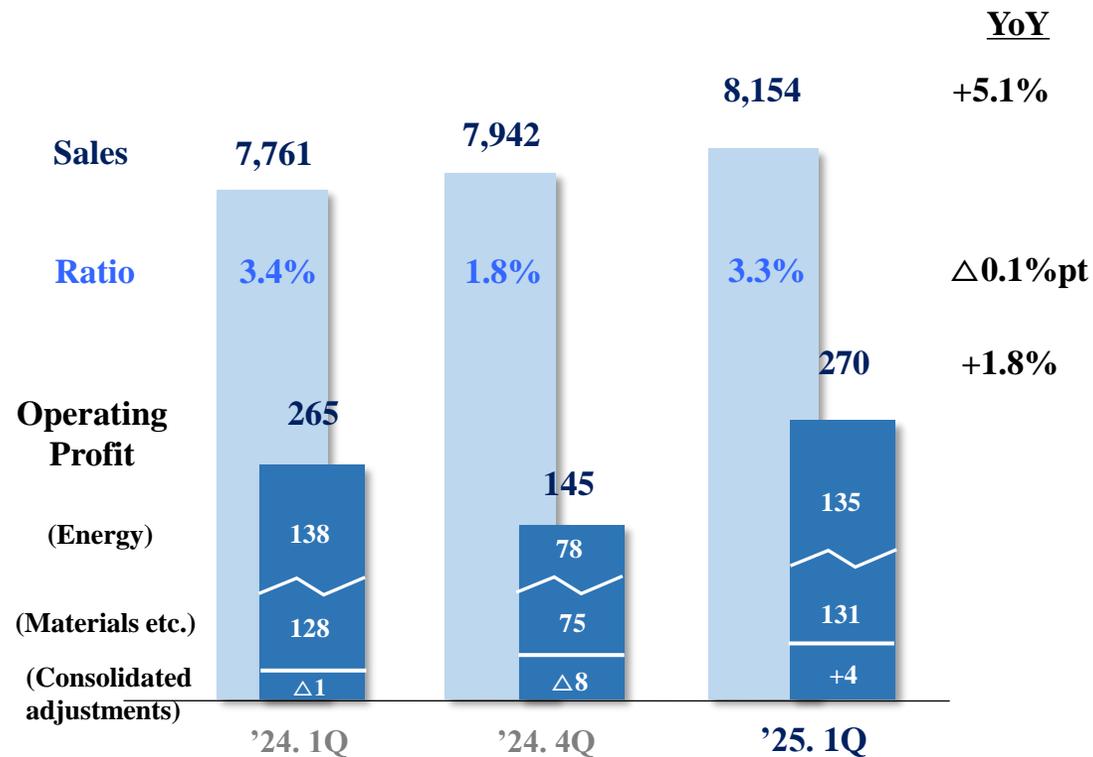


# I. '25.1Q Results

## Earnings trend

### YoY and QoQ growth in sales and operating profit

(Unit : KRW Billion)



## Financial trend

### Improved financial soundness thru. reduction in debt & net debt ratio

(Unit : KRW Billion)



\*(Net Debt – Cash on Hand)/Stockholder's Equity

# I. '25.1Q Results – Energy

Stable profit generation in the energy biz. driven by strong E&P performance

## E & P

### Biz. Performance

(KRW billion)		'24. 1Q	'24. 4Q	'25. 1Q	YoY(%)
Myanmar gas field	Sales	121	128	<b>150</b>	+23.9%
	Operating profit	57	69	<b>87</b>	+54.1%
SENEX	Sales	65	73	<b>81</b>	+25.1%
	Operating profit	7	14	<b>10</b>	+28.4%

### KPI

Sales volume (bcf)		'24. 1Q	'24. 4Q	'25. 1Q	YoY(%)
Myanmar gas field		41	40	<b>46</b>	+12.2%
SENEX		6.4	6.5	<b>7.4</b>	+15.6%

### Major Changes

- Myanmar: Significant increase in revenue, profit driven by higher exchange rates & sales volume
- SENEX: Increase in revenue, profit driven due to higher sales vol. & unit prices

## Terminal · Power Generation

### Biz. Performance

(KRW billion)		'24. 1Q	'24. 4Q	'25. 1Q	YoY(%)
Terminal	Sales	27	29	<b>28</b>	+4.5%
	Operating profit	8	10	<b>8</b>	+2.6%
Power Generation	Sales	594	416	<b>465</b>	△21.7%
	Operating profit	60	△2	<b>32</b>	△47.2%

### KPI

(%)	'24. 1Q	'24. 4Q	'25. 1Q	YoY(ppt)
Terminal turnover rate	50.1	52.0	<b>36.9</b>	△13.1%pt
Generation utilization rate	38.2	28.3	<b>33.8</b>	△4.4%pt

### Major Changes

- Terminal : Revenue & profit increased despite low terminal utilization due to addition of Tank No. 6
- Pwr. Gen. : Weak power sales due to low SMP & reduced utilization rate caused by increased reserve margin.

# I. '25.1Q Results – Material

## YoY rev. growth & EV motor core turnaround despite raw material market conditions & chasm phase

### Material

#### Biz. Performance

(KRW Billion)		'24. 1Q	'24. 4Q	'25. 1Q	YoY(%)
Steel	Sales	3,604	3,696	<b>3,721</b>	+3.2%
	Operating profit	60	36	<b>50</b>	△16.2%
Materials & Bio Resources	Sales	2,237	2,050	<b>2,239</b>	+0.1%
	Operating profit	22	△2	<b>24</b>	+10.6%

#### Major Changes

- Steel : Despite profit decline due to market downturn, expand sales through active market development
- Materials & Bio : Increased sales volume of thermal coal & higher sales of compound fertilizer to Australia / Eastern Europe

### EV Motor core\*

\*POSCO Mobility Solution motor core biz.

#### Biz. Performance

(KRW Billion)		'24. 1Q	'24. 4Q	'25. 1Q	YoY(%)
EV Motor core	Sales	92	78	<b>83</b>	△10.7%
	Operating profit	△0.5	0.3	<b>2.7</b>	Turned to profit

#### KPI

(10K Units)		'24. 1Q	'24. 4Q	'25. 1Q	YoY(%)
EV Motor core	Domestic sales	37.1	34.4	<b>38.3</b>	+3.2%
	Overseas sales	6.0	9.0	<b>8.8</b>	+46.7%
Sum		43.2	43.4	<b>47.1</b>	+9.0%

#### Major Changes

- Sales volume increased by 9% YoY, driven by higher overseas HEV sales.
- Cost reduction thru. quality improvement & loss rate reduction via. process enhancements

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## II. Key development – Energy

### Expanding Up/Downstream biz. based on full LNG V/C

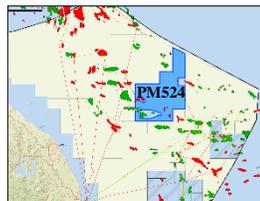
#### [Up] Senex expansion & new exploration

##### Senex expansion(20→60PJ/Yr)

- **Completion of Gas Processing Facility Unit 1('24.11), expanded gas production supply to the Eastern Australia market ('25.2)**
  - Increased production volume sold via Long-Term Supply Contracts (151 PJ)
- **Expected to supply approx. 10% of E. Australia's gas demand by '26 upon PJT completion in late '25**
  - Gas processing facilities units 2, 3 to be completed in Q3 & Q4 '25, positioning P-Int'l as a key regional supplier

##### Current status of Malaysia PM-524

- Located offshore on the eastern coast of Malay peninsula, **P-Int'l 80% stake**
- **Well drilling approved by gov.('25.1Q), exploration drilling preparation underway('25.2Q)**
  - Drilling rig: PVD-6 (Drilling contractor : PetroVietnam)



##### 2 Joint exploration PJT's underway in Indonesia

- **Jointly carried out through consortium w/ global E&P companies**
- Future exploration may give the consortium a **competitive edge in future block bidding**

#### [Down] Expanding PJT's related to the 11<sup>th</sup> power supply plan

##### Summary of the 11<sup>th</sup> plan for power supply & demand ('25.2)

- **Solid LNG demand expected due to coal power reduction**
  - **LNG power gen. / share projected to increase** (vs. 10<sup>th</sup> plan, Yr'30 +18.6TWh / +2.2%) **by absorbing the decline in coal power** (vs. 10<sup>th</sup>, Yr '30  $\Delta$ 12TWh /  $\Delta$  2.5%)
- **Renewable energy expansion focusing on solar & wind**
  - Solar · wind capacity : 4% in '22 (23GW) → 10% in '30 (74GW)

##### P-Int'l power generation biz. expansion plan

- **LNG** : Start Gwangyang district energy PJT & secure additional competitive LNG supply
  - District energy PJT : Secured PJT rights from the Ministry('25.3), focused on group captive demand. Plans to expand into additional districts in the future
  - N. American LNG : Signed 2 long term contracts, securing 1.1M ton/yr over 20 years
- **Renewable Energy** : Expanding biz. focusing on offshore wind power

## II. Key development – Material

### Expanding V/C for materials decoupling from China & key EV components

#### EV Motor Core

Total of 26M units ordered from '24~'30 (Hyundai / Kia 17M , Global 8.9M)

- Despite chasm, respond flexibly w/ diversified sales & high HEV demand

(10K Units)	Production	'24	'25	'26	'27	'30
Production / Orders confirmed	Domestic	143	182	208	234	163
	Overseas	45	71	148	206	290
	Total	188	253	356	440	453
Orders under negotiation	Domestic				1	24
	Overseas			53	162	519

#### EV/HEV components

Enhance profitability & sales competitiveness through package orders of EV components

- KRW 1T confirmed, additional KRW 800B under negotiation in N. America & Europe

	Product	SOP	KRW100B		Product	SOP	KRW100B
Confirmed	Reducer	'24	8.2	In progress	Rotor shaft & others	'26	7.6
	Lightweight AL housing	'26	1.5		Lightweight AL housing	'27	0.5
Sum			9.7	Sum			8.1

#### Permanent magnet – Rare earth

Expand diversified supply of rare earth (other than China) to secure global market competitiveness

- Utilizing already secured permanent magnet PJT, pursue MOU/off-take agreements w/ N. American rare earth comp. (Energy Fuels)
- Actively identifying global partners, focusing on major rare earth mining companies in Australia & Asia

	SOP	KRW 100B		SOP	KRW 100B
Orders confirmed	'26	12.3	In progress	'26	8.0

Expand V/C through package supply of EV driving parts

#### Core EV driving parts



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# '25.1Q Financial Statements

## Income Statement

(KRW Billion)		2024				2024	1Q25	YoY (%)
		1Q	2Q	3Q	4Q			
<b>Sales</b>		7,761	8,282	8,356	7,942	32,341	8,154	5.1%
<b>Operating Profit</b>	<b>S u m</b>	265	350	357	145	1,117	270	1.8%
	<b>Material</b>	127	150	163	66	499	135	5.3%
	<b>Energy</b>	139	200	195	79	618	135	△2.5%
	(Ratio)	3.4%	4.2%	4.3%	1.8%	3.5%	3.3%	△2.9%
<b>Other Profit/Loss</b>		△20	△83	△43	△265	△410	△4	△81.4%
<b>Profit Before Tax</b>		246	267	314	△120	707	267	8.6%
Income Tax		63	78	76	△13	203	63	0.0%
<b>Net Income</b>		183	190	238	△107	503	204	11.4%

## Balance Sheet

(KRW Billion)	1Q24	2Q24	3Q24	4Q24	1Q25	YoY (%)
<b>Assets</b>	17,031	17,211	17,335	17,336	17,328	1.7%
Cash & Cash equivalents	1,016	912	954	1,057	1,210	19.0%
AR(Net)	4,340	4,377	4,386	4,183	3,995	-7.9%
<b>Liability</b>	10,339	10,217	10,044	9,987	10,001	-3.3%
AP	2,281	2,346	2,215	2,098	2,280	0.0%
Loan(Net)	5,910	5,876	5,865	5,894	5,529	-6.4%
<b>Stockholder's Equity</b>	6,692	6,994	7,291	7,350	7,327	9.5%
(Net Debt Ratio)	73.1%	71.0%	67.4%	65.8%	59%	-19.3%

사람과 사람을 이어갑니다

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**Thank You.**

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